






# GAURAV CHIPLUNKAR

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## EMPLOYMENT

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2019 – present Assistant Professor of Business Administration, Darden GSB, University of Virginia  
2019 – present Courtesy Appointment, Department of Economics, University of Virginia  
  
Fall 2023 Visiting Faculty, International Economics and Finance Group, Johns Hopkins SAIS  
Fall 2020 Visiting Faculty, Dept. of Economics, Yale University  
2019-20 Consultant to the Chief Economist, [World Bank Group](#)  
2011-13 Research Associate & Manager, J-PAL South Asia

## AFFILIATIONS

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Affiliate, [BREAD](#)  
Affiliate, [Abdul Lateef Jameel Poverty Action Lab \(J-PAL\)](#)  
Affiliate, [Institute of Labor Economics \(IZA\)](#)  
Affiliate, [Yale Research Initiative on Innovation and Scale \(Y-RISE\)](#)  
Affiliate, [Global Action for Policy \(GAP\) Initiative](#)  
Affiliate, [Inclusion Economics \(IE\)](#)

## EDUCATION

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2019 Ph.D. Economics, Yale University  
2011 M.Phil Economic Research (*with distinction*), University of Cambridge  
2010 M.Sc Economics (*with distinction*), London School of Economics  
2008 B.A. Economics (*with distinction*), University of Delhi

## HONORS AND AWARDS

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2025 Wells Fargo Award for Research Excellence  
2024 [40 Under 40 Best MBA Professors](#), Poets & Quants  
2023 Faculty Diversity Award, Darden GSB, University of Virginia  
(Voted by students for a faculty member with exceptional contributions to DEI in the Darden community)  
2022, 2023 Nominated for Outstanding Faculty Award, Darden GSB, University of Virginia  
2019-21 Robert F. Bruner Fund for Faculty Excellence, University of Virginia  
2020 [MBA Professor to Look Out For in 2020](#), Business Because  
(*List of 20 new business school professors featured as rising stars in the MBA world*)  
2018 Evans Hemingway Scholarship  
2017 Louis K. and Marie L. Kofsky Fellow, Yale University  
2016 Carl Arvid Anderson Prize Fellowship, Cowles Foundation, Yale University  
2014 Richard J. Bernhard Fellowship, Yale University  
2014 Coca Cola World Fund Fellow  
2015-18 Ryochi Sasakawa Young Leaders Fellowship  
2013-17 Yale University Economic Growth Center Fellowship

## PUBLICATIONS

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1. Can Bridging the Learning Gap Improve Test Scores On A Key National Exam? Evidence From A Remedial Education Program in Indian Secondary Schools (with Diva Dhar & Radhika Nagesh) **Conditionally Accepted, Economic Development and Cultural Change**
2. Employment Protection Legislation and Informality: Theory & Evidence from India (with Ritam Chaurey & Vidhya Soundararajan) **Accepted, Journal of Political Economy: Microeconomics**
3. [How Do Political Connections of Firms Matter During An Economic Crisis?](#) (with Yutong Chen Sheetal Sekhri, Anirban Sen & Aadi Seth). **Journal of Development Economics**, 2025. Volume 175, 103471.
4. [Aggregate Implications of Barriers to Female Entrepreneurship](#) (with Pinelopi K. Goldberg) **Econometrica**, 2024. Volume 92, pp. 1801-1836
5. [How Important are Matching Frictions in the Labor Market? Experimental and Non-Experimental Evidence from a Large Indian Firm](#) (with Abhijit V. Banerjee) **Journal of Development Economics**, 2024. Volume 171, 103330.
6. [Marriage Markets and the Rise of Dowry in India](#) (with Jeff Weaver) **Journal of Development Economics**, 2023. Volume 164, 103115.
7. [Political Institutions & Policy Responses During a Crisis](#) (with Sabyasachi Das) **Journal of Economic Behavior & Organization**, 2021. Volume 185, pp.647-670.

## WORKING PAPERS

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1. “Gender Barriers, Structural Transformation and Economic Development” with Tatjana Kleineberg, 2025.
2. Competitive Job-Seekers: When Sharing Less Leaves Firms at a Loss (with Erin Kelley & Greg Lane), 2025.
3. Employment Effects of Mobile Internet in Developing Countries (with Pinelopi K. Goldberg), 2022.
4. Equilibrium Effects of Size-Based Policies on Multi-Product Firms, 2019.

## INVITED CHAPTERS & POLICY WRITINGS

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1. [Female Entrepreneurship and Economic Opportunity for Women](#), with Pinelopi K. Goldberg State of India’s Livelihoods Report, 2024.
2. [Which Jobs Are Lost During a Lockdown?](#), with Erin Kelley & Greg Lane, 2020
3. Who Gets LPG Subsidies? with Abhijit V. Banerjee, 2013

## SEMINAR, CONFERENCE, AND WORKSHOP INVITATIONS (INCLUDING SCHEDULED)

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- 2025 World Bank & IMF Spring Meetings, U. Penn (CASI), University of Maryland ARE (College Park), Micro/Macro Labor Conference (Columbia University), Binghamton University (SUNY), Delhi School of Economics, CAFRAL (Reserve Bank of India), India Policy Forum, Workshop on Economic Growth and Sustainability (IGC Uganda), WADES (George Mason University)
- 2024 NBER Summer Institute, AEA Annual Meetings, SEA Annual Meetings, World Bank, India Policy Forum, African Finance and Economics Annual Conference, Global Action for Policy Workshop (Northeastern University), J-PAL South Asia, American University, Ahmedabad University, Indian Institute of Management (Ahmedabad), San Francisco State University, Markets Conference (UVA Darden), MWIEDC (University of Chicago), NEUDC (Northeastern University), Dialogue on Gender & Growth Gaps in Sub-Saharan Africa, ReFinD Webinar, United Nations General Assembly (Side Event)
- 2023 AEA Annual Meetings, Johns Hopkins SAIS, Boston University, Virginia Tech, Y-RISE Annual Conference, Macro Mini-Conference (Dartmouth University), The Economics Sustainable Development (World Bank, George Washington University, & UVA), Indian Institute of Management (Bangalore), Annual Bank Conference on Development Economics (World Bank), IGC Firms/Trade/Development Conference (Yale University), Macroeconomic Development Workshop (Princeton University), Federal Communications Commission, Institute for Economic Growth, Kuznets Mini-Conference (Yale University), Working Group on the Foundations of Long-Run Prosperity (Hoover Institution, Stanford University), Impact Evaluation Workshop on Digital Public Infrastructure (World Bank), Workshop on Gender and Growth Gaps in South Asia (Yale & ADBI), 21CIC Indian Economy Seminar (UC San Diego), Workshop on Gender Norms & Development (Yale & World Bank)
- 2022 Northwestern University, University of Alberta, MWIEDC (Minnesota), STEG Annual Conference, Florida International University, SOLE Annual Conference, ADBI-IFS Conference, 100 Years of Economic Development (Cornell), BINS Conference (IIM Bangalore), UVA Jamboree, Y-RISE Annual Conference, NEUDC (Yale University), WADES (University of Virginia)
- 2021 World Bank, Global Evaluation Initiative, SOLE Annual Conference, WADES (Georgetown), PacDev (UCSD), MWIEDC (Northwestern), Bank of Lithuania, University of Ohio, NEUDC (Boston University), Development Rookiefest (Northwestern), ADBI-IFS Conference, IGC/Stanford Conference on Firms, Trade & Development
- Prior to 2020 SEA Annual Meetings, Yale, Econometric Society & DSE Winter School, PEDL Young Scholars, Pennsylvania State University, Duke University, John Hopkins SAIS, Arizona State University, University of Notre Dame, World Bank DECRG, NYU (Abu Dhabi), McGill University, University of Virginia (Darden GSB), IIM (Bangalore), ISB (Hyderabad), MWIEDC (University of Wisconsin, Madison), PacDev (USC), Y-RISE Annual Meetings, SOLE Annual Conference (Toronto), NEUDC (Cornell), NEUDC (Tufts University), CEPR-IGC Workshop, South Asia Council (Yale), PEDL Annual Workshop

## RESEARCH GRANTS

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1.	Kellogg Institute for International Studies Research Grant, University of Notre Dame (with Ashwini Deshpande, Kanika Mahajan, and Niharika Singh)	\$ 19,650
2.	Center for International Studies Research Grant, Harvard University (with Ashwini Deshpande, Kanika Mahajan, and Niharika Singh)	\$ 40,372
3.	ReFinD Grant (with Rohini Pande, Simone Schaner, & Charity T. Moore)	\$ 59,670
4.	STEG Research Grant (with Sabyasachi Das)	£21,000 (≈\$ 30,000)
5.	3Cavaliers (with Sheetal Sekhri and Sarah Jane Ratcliffe)	\$ 60,000
6.	Dean's Fund (with Erin Kelley, Greg Lane & Sheetal Sekhri)	\$ 15,000
7.	International Growth Centre (with Erin Kelley and Greg Lane)	£13,600 (≈\$19,000)
8.	J-PAL Post Primary Education Initiative (with Jeremy Magruder)	\$ 131,813
9.	J-PAL Urban Services Initiative (with A. Mushfiq Mobarak)	\$ 50,025
10.	PEDL Exploratory Grant (with Abhijit V. Banerjee)	£16,774 (≈\$24,000)
11.	McMillan Center Pre-Dissertation Research Grant, Yale University	\$ 9,000

## PROFESSIONAL SERVICE

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### *Referee Service*

AER: Insights, AEJ: Economic Policy, AEJ: Macroeconomics, American Economic Review, Development Engineering, Economic Journal, Economic Letters, Economics of Education Review, European Economic Review, European Journal of Law and Economics, Food Policy, IMF Economic Review, International Journal of Development Economics, Journal of Development Economics, Journal of Economic Development and Cultural Change, Journal of Human Resources, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, JPE: Macroeconomics, Quarterly Journal of Economics, Review of Economics and Dynamics, Review of Economics and Statistics, Review of Labour Economics and Industrial Relations, World Development

**Total Manuscripts Reviewed (until 2024): 64**

### *Grant Review Committees*

National Science Foundation (NSF), The World Bank, Structural Transformation and Economic Growth (STEG), Private Enterprise Development in Low-Income Countries (PEDL), Centre for Economic Policy and Research (CEPR), BRAC, Women's Economic Empowerment and Digital Connectivity (WEE-Connect), Retail and Finance Distribution (ReFIND), Innovations for Poverty Action (IPA)

### *University Service*

Research and Course Development Committee, Darden GSB (2024 – current)  
Tenure Track Search Committee, Global Economies and Markets, Darden GSB (2019, 2021)  
Technology Strategy Taskforce, Darden GSB (2023)

## ADVISING

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### *Ph.D. Students (with initial placement):*

Divya Pandey	Post Doctoral Fellow, EPoD, Harvard Kennedy School	2021
Moogdho Mahzab	Post Doctoral Fellow, Woods Institute, Stanford University	2021
Yutong Chen	Assistant Professor, Dept. of Economics, University of Texas (Arlington)	2024
Avantika Prabhakar	Assistant Professor, Dept. of Economics, Ashoka University	2025
Ritika Gupta	Assistant Professor, Dept. of Economics, Wageningen University	2025
Aishwarya Kekre	Ongoing	

### *Placements of former Masters students & RAs:*

Harpreet Singh	Ph.D. Economics, McGill University
Prachi Shukla	Ph.D. Public Policy, Duke University
Sai Pitre	Ph.D. Economics, Brown University
Borui Sun	Ph.D. Economics, University of Maryland
Mansa Saxena	Ph.D. Economics, Northwestern University
Chetana Sabnis	Ph.D. Political Science, Yale University
Lachi Singh	Ph.D. Economics, LSE
Ahana Raina	MPA, Evans School of Policy and Governance, University of Washington
Shivani Agrawal	MPA, Columbia SIPA
Tam Trinh	Pre-doc with Prof. Michael Kremer, University of Chicago

## TEACHING

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### *Academic Teaching*

Spring 2020-current	Global Economies and Markets, Darden GSB ( <i>Core economics course for FY MBA students</i> )
Spring 2021-current	India in the Global Economy, Darden GSB
Fall 2021	Core 2.0 (Special class on Universal Basic Income), Darden GSB
Fall 2016, 2020	Growth and Macroeconomics, Yale University
Spring 2018	Economics of Poverty Alleviation, Yale University

### *Invited Teaching Workshops*

July 2021	<a href="#">3rd IGC Patna Summer School in Development Economics</a>
Aug 2020	<a href="#">2nd IGC Patna Summer School in Development Economics</a>
July 2021	<a href="#">7th IGC-ISI Summer School in Development Economics</a>
July 2020	<a href="#">6th IGC-ISI Summer School in Development Economics</a>
July 2019	<a href="#">5th IGC-ISI Summer School in Development Economics</a>

### *Invited Training Workshops*

2022	Development Monitoring and Evaluations Office, NITI Aayog, India
2014, 2015, 2016	Monitoring and Evaluation Course for Indian Economic Services (IES)
2014, 2015, 2016, 2019, 2021	Executive Education Course, J-PAL South Asia
2014	Staff Training for J-PAL and IPA

## POLICY WRITINGS

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19.	VoxDev		May 2025	<a href="#">How political connections shield firms during an economic crisis</a>
18.	Darden Podcasts		March 2025	<a href="#">Green Frontiers: Investing in India's climate revolution, Podcast with Sandiip Bhammer</a>
17.	Ideas For India		Dec. 2024	<a href="#">Competitive jobseekers: When sharing less leaves firms at a loss</a>
16.	VoxDev		Nov. 2024	<a href="#">Unlocking the economic potential of female entrepreneurship</a>
15.	Darden Podcasts		March 2024	<a href="#">India's Economic Transformation, Podcast with Dr. K.V. Subramanian</a>
14.	Becker Friedman Institute		March 2024	<a href="#">Competitive job seekers: When sharing less leaves firms at a loss</a>
13.	Stigler Center, Chicago Booth		March 2023	<a href="#">Mobile internet is changing employment in developing countries, but not always as expected</a>
12.	Ideas for India		March 2023	<a href="#">The gendered employment effects of mobile internet access in developing countries</a>
11.	Ideas for India		Nov. 2022	<a href="#">The role of political connections of firms during a crisis</a>
10.	Ideas to Action		Jan. 2022	<a href="#">What's the state of women in leadership?</a>
09.	International Centre	Growth	June 2021	<a href="#">Using online job portals to track the real-time impacts of COVID-19 in India</a>
08.	Ideas to Action		April 2021	<a href="#">How barriers faced by female entrepreneurs impact us all and stifle the global economy</a>
07.	Vox EU		April 2021	<a href="#">Aggregate implications of barriers to female entrepreneurship</a>
06.	Ideas for India		Sept. 2020	<a href="#">Which jobs were 'lost' during India's Covid-19 lockdowns? Evidence from online vacancy postings</a>
05.	Hindustan Times		May 2020	<a href="#">Unless operational constraints on firms are removed, amending labor laws won't work</a>
04.	Hindustan Times		April 2020	<a href="#">The MSME sector is critical in times of COVID-19</a>
03.	Global Dev GDN		Dec. 2019	<a href="#">Dowry in India: Evolution, prevalence and policy responses</a>
02.	Ideas for India		June 2019	<a href="#">Prevalence and evolution of dowry in India</a>
01.	PEDL CEPR		Feb. 2018	<a href="#">Understanding the preferences of low-skilled labor in India</a>

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