

# GAURAV CHIPLUNKAR

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## EMPLOYMENT

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2019 – present Assistant Professor of Business Administration, Darden GSB, University of Virginia  
2019 – present Courtesy Appointment, Department of Economics, University of Virginia

Fall 2023 Visiting Faculty, International Economics and Finance Group, Johns Hopkins SAIS  
Fall 2020 Visiting Faculty, Dept. of Economics, Yale University  
2019-20 Consultant to the Chief Economist, [World Bank Group](#)  
2011-13 Research Associate & Manager, J-PAL South Asia

## RESEARCH AFFILIATIONS

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[BREAD](#), [J-PAL](#), [IGC](#), [Y-RISE](#), [IZA](#) Global Action for Policy (GAP) Initiative, Inclusion Economics (IE)

## EDUCATION

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2019 Ph.D. Economics, Yale University  
2011 M.Phil Economic Research (*with distinction*), University of Cambridge  
2010 M.Sc Economics (*with distinction*), London School of Economics  
2008 B.A. Economics (*with distinction*), University of Delhi

## HONORS AND RECOGNITIONS

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2024 [40 Under 40 Best MBA Professors](#), Poets & Quants  
2020 [MBA Professor to Look Out For in 2020](#), Business Because  
(List of 20 new business school professors featured as rising stars in the MBA world)

### Darden GSB, University of Virginia

2025 Wells Fargo Award for Research Excellence  
2023 Faculty Diversity Award (Voted by students for exceptional contributions to DEI at Darden)  
2022, 23 Nominated for Outstanding Faculty Award  
2019-21 Robert F. Bruner Fund for Faculty Excellence

### Yale University

2016 Carl Arvid Anderson Prize Fellowship, Cowles Foundation, Yale University  
2014 Coca Cola World Fund Fellow

## PUBLICATIONS

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1. [Employment Protection Legislation and Informality: Theory & Evidence from India](#) (with R. Chauhan & V. Soundararajan) **Forthcoming, Journal of Political Economy (Microeconomics)**, 2027
2. [Can Bridging the Learning Gap Improve Test Scores On A Key National Exam? Evidence From A Remedial Education Program in Indian Secondary Schools](#) (with D. Dhar & R. Nagesh) **Forthcoming, Economic Development and Cultural Change**, 2026
3. [How Do Political Connections of Firms Matter During An Economic Crisis?](#) (with Y. Chen, S. Sekhri, A. Sen & A. Seth). **Journal of Development Economics**, 2025. Volume 175, 103471.
4. [Aggregate Implications of Barriers to Female Entrepreneurship](#) (with P. K. Goldberg) **Econometrica**, 2024. Volume 92, pp. 1801-1836
5. [How Important are Matching Frictions in the Labor Market? Experimental and Non-Experimental Evidence from a Large Indian Firm](#) (with A. V. Banerjee) **Journal of Development Economics**, 2024. Volume 171, 103330.
6. [Marriage Markets and the Rise of Dowry in India](#) (with J. B. Weaver) **Journal of Development Economics**, 2023. Volume 164, 103115.
7. [Political Institutions & Policy Responses During a Crisis](#) (with S. Das) **Journal of Economic Behavior & Organization**, 2021. Volume 185, pp.647-670.

## WORKING PAPERS

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1. General Purpose Technology and Firm Production: Evidence from Broadband Internet, 2026.
2. [Who Gets the Job? The Consequences of Strategic Information Sharing Within Social Networks](#) (with E. Kelley & G. Lane). **Under Revision, Review of Economics and Statistics**, 2026
3. When Barriers Fall: Gender, Structural Change, and Economic Development Around the Globe with T. Kleineberg, 2025.
4. [From Pause to Pay: Supporting Women's Return to Work](#) (with A. Deshpande, K. Mahajan, Nandhini S., and N. Singh). **Accepted, Journal of Development Economics Pre-Results Review**, 2025
5. Employment Effects of Mobile Internet in Developing Countries with P. K. Goldberg, 2022.

## INVITED CHAPTERS & POLICY WRITINGS

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1. [Female Entrepreneurship and Economic Opportunity for Women](#), with P. K. Goldberg State of India's Livelihoods Report, 2024.
2. [Which Jobs Are Lost During a Lockdown?](#), with E. Kelley & G. Lane, 2020
3. Who Gets LPG Subsidies? with A. V. Banerjee, 2013

## SEMINAR, CONFERENCE, AND WORKSHOP INVITATIONS (INCLUDING SCHEDULED)

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2026 STEG Annual Conference (Nairobi), IEA World Congress (Belgrade), Intrahousehold Resources Conference, IADB-CGD Conference on Women in Leadership

2025 World Bank & IMF Spring Meetings, U. Penn (CASI), University of Maryland ARE (College Park), Micro/Macro Labor Conference (Columbia University), Binghamton University (SUNY), Delhi School of Economics, CAFRAL (Reserve Bank of India), India Policy Forum (NCAER), SERI Annual Conference, Workshop on Economic Growth and Sustainability (IGC Uganda), WADES (George Mason University), PEDL Young Researchers Workshop (Yale), 10th Annual Birdsall House Conference on Gender Equality (CGD)

2024 NBER Summer Institute, AEA Annual Meetings, SEA Annual Meetings, World Bank, India Policy Forum, African Finance and Economics Annual Conference, Global Action for Policy Workshop (Northeastern University), J-PAL South Asia, American University, Ahmedabad University, Indian Institute of Management (Ahmedabad), San Francisco State University, Markets Conference (UVA Darden), MWIEDC (University of Chicago), NEUDC (Northeastern University), Dialogue on Gender & Growth Gaps in Sub-Saharan Africa, ReFinD Webinar, United Nations General Assembly (Side Event)

2023 AEA Annual Meetings, Johns Hopkins SAIS, Boston University, Virginia Tech, Y-RISE Annual Conference, Macro Mini-Conference (Dartmouth University), The Economics Sustainable Development (World Bank, George Washington University, & UVA), Indian Institute of Management (Bangalore), Annual Bank Conference on Development Economics (World Bank), IGC Firms/Trade/Development Conference (Yale University), Macrodevelopment Workshop (Princeton University), Federal Communications Commission, Institute for Economic Growth, Kuznets Mini-Conference (Yale University), Working Group on the Foundations of Long-Run Prosperity (Hoover Institution, Stanford University), Impact Evaluation Workshop on Digital Public Infrastructure (World Bank), Workshop on Gender and Growth Gaps in South Asia (Yale & ADBI), 21CIC Indian Economy Seminar (UC San Diego), Workshop on Gender Norms & Development (Yale & World Bank)

2022 Northwestern University, University of Alberta, MWIEDC (Minnesota), STEG Annual Conference, Florida International University, SOLE Annual Conference, ADBI-IFS Conference, 100 Years of Economic Development (Cornell), BINS Conference (IIM Bangalore), UVA Jamboree, Y-RISE Annual Conference, NEUDC (Yale University), WADES (University of Virginia)

2021 World Bank, Global Evaluation Initiative, SOLE Annual Conference, WADES (Georgetown), PacDev (UCSD), MWIEDC (Northwestern), Bank of Lithuania, University of Ohio, NEUDC (Boston University), Development Rookiefest (Northwestern), ADBI-IFS Conference, IGC/Stanford Conference on Firms, Trade & Development

Prior to 2020 SEA Annual Meetings, Yale, Econometric Society & DSE Winter School, PEDL Young Scholars, Pennsylvania State University, Duke University, John Hopkins SAIS, Arizona State University, University of Notre Dame, World Bank DECRG, NYU (Abu Dhabi), McGill University, University of Virginia (Darden GSB), IIM (Bangalore), ISB (Hyderabad), MWIEDC (University of Wisconsin, Madison), PacDev (USC), Y-RISE Annual Meetings, SOLE Annual Conference (Toronto), NEUDC (Cornell), NEUDC (Tufts University), CEPR-IGC Workshop, South Asia Council (Yale), PEDL Annual Workshop

## **RESEARCH GRANTS**

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1.	With Ashwini Deshpande, Kanika Mahajan, Nandhini, S., and Niharika Singh:	
(a)	Kellogg Institute for International Studies, University of Notre Dame	\$ 19,650
(b)	Center for International Studies Research Grant, Harvard University	\$ 40,372
(c)	The Weiss Fund for Research in Development Economics	\$ 46,358
2.	ReFinD Grant (with Rohini Pande, Simone Schaner, & Charity T. Moore)	\$ 59,670
3.	STEG Research Grant (with Sabyasachi Das)	\$ 30,000
4.	3Cavaliers (with Sheetal Sekhri and Sarah Jane Ratcliffe)	\$ 60,000
5.	Dean's Fund (with Erin Kelley, Greg Lane & Sheetal Sekhri)	\$ 15,000
6.	International Growth Centre (with Erin Kelley and Greg Lane)	\$19,000
7.	J-PAL Post Primary Education Initiative (with Jeremy Magruder)	\$ 131,813
8.	J-PAL Urban Services Initiative (with A. Moshfiq Mobarak)	\$ 50,025
9.	PEDL Exploratory Grant (with Abhijit V. Banerjee)	\$24,000
10.	McMillan Center Pre-Dissertation Research Grant, Yale University	\$ 9,000

## **PROFESSIONAL SERVICE**

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### *Referee Service*

AER: Insights, AEJ: Economic Policy, AEJ: Macroeconomics, American Economic Review, Development Engineering, Economica, Economic Journal, Economic Letters, Economics of Education Review, European Economic Review, European Journal of Law and Economics, Food Policy, IMF Economic Review, International Journal of Development Economics, Journal of Development Economics, Journal of Economic Development and Cultural Change, Journal of Human Resources, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, JPE: Macroeconomics, Quarterly Journal of Economics, Review of Economics and Dynamics, Review of Economics and Statistics, Review of Labour Economics and Industrial Relations, World Development

**Total Manuscripts Reviewed (until 2025): 81**

### *Grant Review Committees*

National Science Foundation (NSF), The World Bank, Structural Transformation and Economic Growth (STEG), Private Enterprise Development in Low-Income Countries (PEDL), Centre for Economic Policy and Research (CEPR), BRAC, Women's Economic Empowerment and Digital Connectivity (WEE-Connect), Retail and Finance Distribution (ReFIND), Innovations for Poverty Action (IPA), Jameel Poverty Action Labs (J-PAL)

### *Service*

Academic Committee, 15th Annual PEDL Conference (2025-26)  
Co-organizer, Development Workshop, University of Virginia (2025 – current)

### At Darden GSB:

Program Advisory Committee (2025 – current)  
Research and Course Development Committee (2024 – current)  
Technology Strategy Taskforce (2023)  
Tenure Track Search Committee, Global Economies and Markets (2019, 2021)

## ADVISING

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### *Ph.D. Students (with initial placement):*

Divya Pandey	Post Doctoral Fellow, EPoD, Harvard Kennedy School	2021
Moogdho Mahzab	Post Doctoral Fellow, Woods Institute, Stanford University	2021
Yutong Chen	Assistant Professor, Dept. of Economics, University of Texas (Arlington)	2024
Avantika Prabhakar	Assistant Professor, Dept. of Economics, Ashoka University	2025
Ritika Gupta	Assistant Professor, Dept. of Economics, Wageningen University	2025
Aishwarya Kekre	Ongoing	
Pallavi Wats	Ongoing	

### *Placements of former Masters students & RAs:*

Tanvi Goyal	Ph.D. Economics, University of Virginia
Harpreet Singh	Ph.D. Economics, McGill University
Prachi Shukla	Ph.D. Public Policy, Duke University
Sai Pitre	Ph.D. Economics, Brown University
Borui Sun	Ph.D. Economics, University of Maryland
Mansa Saxena	Ph.D. Economics, Northwestern University
Chetana Sabnis	Ph.D. Political Science, Yale University
Lachi Singh	Ph.D. Economics, LSE
Ahana Raina	MPA, Evans School of Policy and Governance, University of Washington
Shivani Agrawal	MPA, Columbia SIPA
Tam Trinh	Pre-doc with Prof. Michael Kremer, University of Chicago

## TEACHING

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### *Academic Teaching*

Spring 2020-current	Global Economies and Markets, Darden GSB ( <i>Core course for the first year MBA</i> )
Spring 2021-current	India in the Global Economy, Darden GSB
Fall 2021	Core 2.0 (Special class on Universal Basic Income), Darden GSB
Fall 2016, 2020	Growth and Macroeconomics, Yale University
Spring 2018	Economics of Poverty Alleviation, Yale University

### *Invited Teaching Workshops*

July 2021	3rd IGC Patna Summer School in Development Economics
Aug 2020	2nd IGC Patna Summer School in Development Economics
July 2021	7th IGC- ISI Summer School in Development Economics
July 2020	6th IGC- ISI Summer School in Development Economics
July 2019	5th IGC- ISI Summer School in Development Economics

### *Invited Training Workshops*

2022	Development Monitoring and Evaluations Office, NITI Aayog, India
2014, 2015, 2016	Monitoring and Evaluation Course for Indian Economic Services (IES)
2014, 2015, 2016, 2019, 2021	Executive Education Course, J-PAL South Asia
2014	Staff Training for J-PAL and IPA

## POLICY WRITINGS

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19.	VoxDev	May 2025	How political connections shield firms during an economic crisis
18.	Darden Podcasts	March 2025	Green Frontiers: Investing in India's climate revolution, Podcast with Sandiip Bhammer
17.	Ideas For India	Dec. 2024	Competitive jobseekers: When sharing less leaves firms at a loss
16.	VoxDev	Nov. 2024	Unlocking the economic potential of female entrepreneurship
15.	Darden Podcasts	March 2024	India's Economic Transformation, Podcast with Dr. K.V. Subramanian
14.	Becker Friedman Institute	March 2024	Competitive job seekers: When sharing less leaves firms at a loss
13.	Stigler Center, Chicago Booth	March 2023	Mobile internet is changing employment in developing countries, but not always as expected
12.	Ideas for India	March 2023	The gendered employment effects of mobile internet access in developing countries
11.	Ideas for India	Nov. 2022	The role of political connections of firms during a crisis
10.	Ideas to Action	Jan. 2022	What's the state of women in leadership?
09.	International Growth Centre	June 2021	Using online job portals to track the real-time impacts of COVID-19 in India
08.	Ideas to Action	April 2021	How barriers faced by female entrepreneurs impact us all and stifle the global economy
07.	Vox EU	April 2021	Aggregate implications of barriers to female entrepreneurship
06.	Ideas for India	Sept. 2020	Which jobs were 'lost' during India's Covid-19 lockdowns? Evidence from online vacancy postings
05.	Hindustan Times	May 2020	Unless operational constraints on firms are removed, amending labor laws won't work
04.	Hindustan Times	April 2020	The MSME sector is critical in times of COVID-19
03.	Global Dev GDN	Dec. 2019	Dowry in India: Evolution, prevalence and policy responses
02.	Ideas for India	June 2019	Prevalence and evolution of dowry in India
01.	PEDL CEPR	Feb. 2018	Understanding the preferences of low-skilled labor in India

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